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RAYMOND LEE PARKER, III
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EDUCATION

August 2002 University of North Florida Bachelor of Science, Building Construction Management

WORK EXPERIENCE

Nov. 2006-PRESENT ALL HOMES, LLC-Owner/Operator/Managing Member

- Land acquisition and development, sales marketing, financing, accounts receivable and payable, superintendent, warranty, anything and everything involved with small business entrepreneurship....I did it/do it all.
- Established a unique economically and environmentally friendly home designs, that minimize waste and maximize material use. (Proficient in Chief Architecture Software)
- Built revenue stream to over 6 million dollars per year annually.
- Developed a Home/Lot marketing strategy, minimizing company risk, while expanding marketing footprint and sales.

Aug. 2002- Nov. 2006 Toll Brothers, Inc. (NYSE: TOL)

June 2005-Nov. 2006 Senior Project Manager-Palencia, Coastal Oaks @ Nocatee, Jacksonville FL

- Responsible for all aspects of horizontal and vertical residential construction including, land acquisition, land development, P & L, employment decisions related to project teams, oversight related to construction cycles, sales and the marketing strategy of over 890 units.
- Lead seven project teams, resulting in over \$100 million dollars in sales revenue per year.
- Developed Divisional Training Manual for Assistant Project Manager Development Course

June 2004 -June 2005 Project Manager-Sebastian Square, Palencia, St.Augustine, FL

- Responsible for P & L, sales & marketing, construction cycles and schedules, employment decisions related to subcontractors and staff, 44 total lots with homes ranging from \$400K to over \$1 million in listed price.
- Aided in corporate acquisition converting a local builder system to publicly traded corporation system infrastructure and coordinated the training of APM's and PM's in the Toll Brothers Project Managers style and methodology.

Mar. 2003 - June 2004 Project Manager-Belle Lago, Ft. Myers, FL

- Developed 250 acre parcel into 447 lot PUD; included all phases of vertical and horizontal development, land planning, marketing strategy, amenity center, and guard facility construction

Aug. 2002 - Mar. 2003 Assistant Project Manager- Belmont Country Club - Ashburn, VA

- Trained in all aspects of the Project Management role

Feb. 2002 - Aug. 2002 Richard R. Dostie New Home Collection Project Superintendent (College Internship)

- Coordination of up to 25 houses in all phases of construction (\$150k-\$400k)
- Quality control ensuring proper installation, scheduling and completion of construction.

Feb. 1993 - Feb. 2002 -Early Construction, Carpentry and Job Site Superintendent Roles learning various industry roles

OTHER

February 2019-Present: Private Pilot Training, with over 100 hours of flight time

Dec. 1997 - Nov. 2003: Florida Army National Guard-Aviation Operation Specialist

AWARDS: Northeast Florida Builders Association-2001 Leadership Award